



Contract Holder

Consulting to Government Agencies Mission Oriented Business Integrated Services (MOBIS)

Through General Services Administration (GSA) **Contract #GS-10F-0315N**, Cavanaugh, Hagan, Pierson & Mintz, Inc. is pleased to provide the following services to our government clients:

SIN 874-1: Consulting Services

CHP&M provides consultation services in the areas of strategic and operational planning, organizational design, managing change, leadership development and creating high performing work teams.

SIN 874-2: Facilitation Services

CHP&M offers facilitation services in the areas of meeting and retreat facilitation, team building, large group participative conferences and virtual team development.

To learn more about [Our Services](#) and how CHP&M can help your organization, please contact: Jane Pierson (jpierson@consultchpm.com) or Joshua Mintz (jmintz@consultchpm.com) at (202) 331-8925.

[For MOBIS contracting information, please click here.](#)

[For a description of our MOBIS labor categories qualifications and price list, please click here.](#)

[For a listing of some of the government agencies we have worked with, click here.](#)

CHP&M MOBIS CONTRACTING INFORMATION

Contract Number: GS-10F-0315N
DUNS Number: 19-0820696
Period of Contract: April 4, 2003 through April 3, 2008

Contractor Name: Cavanaugh, Hagan, Pierson & Mintz, Inc.
2000 L Street, NW, Suite 801
Washington, D.C. 20036
(202) 331-8925 (t) (202) 785-9735 (f)
chp@consultchpm.com www.consultchpm.com

Contract Administrator: Joshua Mintz jmintz@consultchpm.com

Business Size: Small, woman owned business

1. Special Item Numbers: 874-1 Consultation Services
874-2 Facilitation Services
2. Maximum Order: \$1,000,000.00
3. Minimum Order: \$300.00
4. Geographic Coverage: Domestic Only
5. Point(s) of Production: Same as company address
6. Discount from List Government net prices (discounts already deducted)
7. Quantity Discounts: None
8. Payment Terms: Net 30 days
9. Credit Cards: Government commercial credit cards are accepted
10. Foreign Items: None
11. Time of Delivery: Specified in the Task Order
12. F.O.B. Point(s): Destination
13. Ordering Address: Same as company address
14. Payment Address: Same as company address
15. Warranty Provision: Standard Commercial Warranty.

MOBIS PRICE LIST AND LABOR CATEGORIES

Labor Category	Government Hourly Rate	Government Daily Rate
<i>Lead Consultant II</i>	\$280.55	\$2,244.38
<i>Lead Consultant I</i>	\$249.38	\$1,995.00
<i>Senior Consultant</i>	\$199.50	\$1,596.00
<i>Consultant II</i>	\$174.56	\$1,396.50
<i>Consultant I</i>	\$149.63	\$1,197.00

Prices effective January 1, 2006

Descriptions of Labor Categories Offered

Lead Consultant I and II

Senior corporate manager responsible for overall direction, coordination, and evaluation of projects. Supervisory responsibility for large and complex projects, acting as primary liaison with customers on business and technical matters for MOBIS implementation. Significant supervisory/project management and high-level, project design and implementation experience. Advanced degree and/or 12 or more years relevant experience.

Senior Consultant

Serves as a member of a MOBIS implementation consulting team performing high-level analytical/operational consulting services. Significant experience in implementation in one or more of the proposed services plus project management experience. Advanced degree or college degree plus 7 or more years relevant experience.

Consultant II

Serves as a member of a MOBIS implementation consulting team performing analytical/operational consulting services. Can lead small planning efforts and is able to work closely with senior managers to organize, facilitate and produce products from special planning and educational efforts. Experience in implementation in one or more of the proposed services plus some project management experience. College degree plus 7 or more years relevant experience.

Consultant I

Serves as a member of the consulting team supporting major strategic planning and other organizational change efforts. Collects and organizes information and research through the development of survey instruments, management of focus groups, and preparation of client planning documents and reports. Works with project management teams to analyze the effectiveness of their work, creating measures and analyzing outcomes. Edits reports and customer deliverables and documents. College degree plus 4 or more years relevant experiences. May have some subject matter expertise.